



October 5, 2012

Joe Spinelli
Restaurant Consultants, Inc.
P.O. Box 141
College Park, MD 20741

Re: Del Frisco's Grille Washington, D.C.

Dear Joe:

Building our first restaurant in the District proved to be a challenging endeavor. Thanks to you and your team, we were able to successfully navigate the maze of permitting challenges and open our restaurant within our committed timeframe.

Your expertise in handling all permitting and landmark requirements proved to be an invaluable asset. Without your expediting guidance and leadership, we would have missed our aggressive opening target.

I look forward to working with you in the future as we bring our other concepts to the District, and I would highly recommend you and your firm to any other retailer or restaurant.

Sincerely,

A handwritten signature in black ink, appearing to read "William S. Martens, III", is written over a horizontal line.

William S. Martens, III
Vice President, Development & Construction